

ABOUT US

Trive Capital is a Dallas, Texas based private equity firm with over \$7 billion in regulatory assets under management. Trive focuses on investing equity and debt in what it sees as strategically viable middle-market companies with the potential for transformational upside through operational improvement. We seek to maximize returns through a hands-on partnership that calls for identifying and implementing value creation ideas in a collaborative partnership with management teams.

The Trive team is comprised of seasoned investment professionals who have been involved in over 100 middle-market transactions representing in excess of \$10 billion in revenue across Trive's targeted industry sectors and situations.

WHY TRIVE?

Excel in Complex Situations

Trive seeks opportunities in complex situations, including family-owned businesses, corporate carve-outs, and distressed transactions, in which speed and certainty to close may be a priority. The firm's professionals have considerable experience structuring, financing, and closing middle-market transactions in unique circumstances.

Value-Added Partner

The Trive professionals invest with an operational mindset. The team has extensive operational backgrounds and aims to serve as a collaborative partner and value-added resource to management teams. While every situation is different, the Trive team often takes an active role in developing and implementing the operational strategy. In addition, the firm has a large network of operators in a number of industries that can serve as a further source of guidance.

Avoid Excessive Risk Taking

Trive strives to create value in investments through developing and implementing a shared strategic vision on how to maximize business potential. In doing so, the firm builds value through time-tested operational best practices and prudent capital deployment without relying on excessive amounts of leverage or unnecessary business risk.

INVESTMENT CRITERIA

- Global Mandate
 - \$40 million - \$1.5 billion of revenues
 - Invest \$10 - \$300 million of equity and/or debt per platform
- Differentiated and diversified product or services
- Defensible market position with sustainable competitiveness
- Actionable near-term operational improvement opportunities

SITUATIONAL FOCUS

- Complex special situations in out-of-favor, but protected niches
- Under-resourced or in need of additional capital
- Corporate carve-outs or orphaned divisions
- Take privates of undersized public companies

INDUSTRY FOCUS

- Aerospace, Defense & Gov't Services
- Automotive & Aftermarket
- Building Products
- Business Services
- Chemicals
- Consumer Products
- Education
- Engineering, Construction & Infrastructure
- Energy
- Financial Services
- Restaurant, Food & Beverage
- Gaming
- General Industrial
- Healthcare
- Leisure & Entertainment
- Plastics & Packaging
- Real Estate
- Retail
- Technology, Media & Telecom
- Transportation & Logistics

SENIOR INVESTMENT TEAM


Conner Searcy Managing Partner connersearcy@trivecapital.com	Chris Zugaro Partner chrizugaro@trivecapital.com	David Stinnett Partner davidstinnett@trivecapital.com	Blake Bonner Partner blakebonner@trivecapital.com	Shravan Thadani Partner shravanthadani@trivecapital.com
Andrew Frank Managing Director andrewfrank@trivecapital.com	Tanner Cope Managing Director tannercope@trivecapital.com	Jared Reyes Managing Director jaredreyes@trivecapital.com	Eric Hsu Managing Director erichsu@trivecapital.com	Lavanya Mo Managing Director lavanymo@trivecapital.com
Hunter Todd Managing Director huntertodd@trivecapital.com	Jay Vise Vice President jayvise@trivecapital.com	Caleb Peterson Vice President calebpeterson@trivecapital.com	Riya Patel Vice President riyapatel@trivecapital.com	Nick Erturkuner Vice President nickerturkuner@trivecapital.com
Walker Tiller Vice President walkertiller@trivecapital.com	Amy Xu Vice President amyxu@trivecapital.com	Carter Fine Vice President carterfine@trivecapital.com	Kevin Lee Vice President kevinlee@trivecapital.com	Varun Parikh Vice President varunparikh@trivecapital.com
Howard Armistead Vice President howdarmistead@trivecapital.com	John Hamilton Vice President johnhamilton@trivecapital.com	Brad Wiginton Managing Director - Head of Business Development bradwiginton@trivecapital.com	Jeff Leatherman Business Development jeffleatherman@trivecapital.com	Katie Crepeau Business Development katiecrepeau@trivecapital.com

TRIVE CAPITAL

AEROSPACE, DEFENSE & GOVERNMENT

Kittyhawk (PE)  **KITTYHAWK**
Dec 2022

Leading provider of Hot Isostatic Pressing services for a variety of industries

Accelint (PE)  **ACCELINT**
Nov 2022

Leading technology services company providing software and surveillance

Karman Space & Defense (PE)  **KARMAN**
Aug 2020

Designs and manufactures complex systems for the space, missile, interceptor and hypersonic markets

Field Aerospace (SC)  **FIELD**
AEROSPACE
Jul 2020

Specializes in aircraft integration, engineering, modification, and support services for government, aerospace, and defense customers


Vitesse Systems (PE)  **V**
Dec 2018

Manufacturer of complex, high tolerance components for aircraft connectivity, specialty electronic and various defense applications

TECHNOLOGY, MEDIA & TELECOM

Avatara (SC)  **avatora**
Nov 2023

Avatara is a specialized service provider that offers an all-in-one solution for full IT outsourcing.

Clipper Media (SC)  **valpak / Clipper**
Nov 2023

Provider of direct mail marketing and advertising solutions

Wilson Electronics (PE)  **WILSON**
ELECTRONICS
May 2022

Technology-driven cellular connectivity solutions provider known for cellular repeaters with commercial, consumer and carrier applications

Terraboost Media (SC)  **terraboost**
MEDIA
Feb 2022

Operates a nationwide advertising network via hand sanitizer/wipes dispenser kiosks in pharmacies, supermarkets, home stores and other retail locations

EarthLink (PE)  **EarthLink**
Dec 2018

Offers internet access, online back-up, managed web design, web hosting and email services to residential and commercial customers throughout the US

Streamland Media (PE)  **STREAMLAND**
MEDIA
Aug 2018

Facility-based, tech-enabled firm providing critical post-production services for episodic TV, feature film, interactive / gaming and other media studios

AUTOMOTIVE & AFTERMARKET

Premium Guard (SC)  **PGI**
Dec 2021

Provider of branded and private label automotive aftermarket filtration products

EXITS



() Denotes Transaction Type: (PE) Private Equity, (SC) Structured Capital

BUSINESS SERVICES

RPM Freight Services (PE)  **RPM**
May 2024

Technology-driven, asset-light transportation logistics and supply chain solutions provider with operations in 30+ countries across North America and Europe

Veltris (PE)  **VELTRIS**
Mar 2023

Provider of next generation Artificial Intelligence ("AI"), Engineering R&D ("ER&D") and Digital Product Engineering Services ("PES") for a wide array of SMB and Fortune 500 clients.

OWL Services (PE)  **OWL**
Dec 2020

National supplier, installer and service provider of leading technology, electric vehicle charging and energy infrastructure solutions to convenience store, retail, fleet and QSR customers across North America

FINANCIAL SERVICES

Claim Assist Solutions (PE)  **CLAIM ASSIST**
SOLUTIONS
Dec 2021

Leading tech-enabled provider of outsourced end-to-end claim solutions for insurance carriers across the United States

NCB Management Services (PE)  **NCB**
Management Services Incorporated
Aug 2021

Provider of consumer debt collection solutions and Accounts Receivable Management

CONSUMER PRODUCTS & SERVICES

JF Fitness (SC)  **CRUNCH**
Jun 2024

Leading Crunch Fitness franchisee serving the Mid-Atlantic and Southeastern U.S. regions

Cascade Services (PE)  **CASCADE**
SERVICES
Aug 2022

HVAC, plumbing, and electrical service provider in the Southern United States


Thriving Brands (PE)  **Thriving Brands**
Jun 2021

A consumer products company focused on the development and rejuvenation of consumer brands across the globe

SSW (PE)  **SSW**
ADVANCED TECHNOLOGIES
Apr 2018

Manufactures engineered steel and glass components for the food preservation, cooking and home comfort industries

LEISURE & ENTERTAINMENT

Tenpin Entertainment (PE)  **tenpin**
Jan 2024

Premier bowling and family entertainment center operator with locations across the UK

RESTAURANT, FOOD & BEVERAGE

HTeaO (SC)  **HTeaO**
Dec 2022

Multi-unit franchisor and operator of freestanding drive-thru concepts

ColdTrack (SC)  **C**
Mar 2021

Provider of cold chain logistics services for e-commerce driven food and beverage brands

Rubicon Bakers (PE)  **RUBICON**
BAKERS
Jul 2020

Innovative bakery that produces scratch-made goods for grocers nation-wide

HEALTHCARE

Formula Wellness (PE)  **F**
Jul 2023

Formula Wellness is a leading provider of health, medical-based wellness, and aesthetics services with a focus on longevity science

Empower Healthcare (SC)  **empower**
HEALTHCARE SOLUTIONS
Feb 2022

Medicaid managed care organization serving behavioral health and intellectual & developmental disability beneficiaries in Arkansas

Valor Healthcare (PE)  **Valor**
HEALTHCARE
Sep 2020

Outsourced provider of primary care and mental health services to veterans across the United States

Choice Health at Home (SC)  **CHOICE**
HEALTH AT HOME
Jul 2020

Provider of home health, hospice and rehabilitation services to geriatric patients

GENERAL INDUSTRIAL

Venturi Supply (PE)  **VENTURI**
SUPPLY
Mar 2022

Distributor of industrial pipes, valves, fittings and engineered products to a variety of end markets

REAL ESTATE

NuBridge Commercial Lending (PE)  **NuBridge Commercial Lending**
Aug 2020

Real estate lending platform focused on making first-lien, short-term bridge loans across the US

RETAIL

FoundRae (SC)  **FOUNDRAE**
Jul 2023

Luxury jewelry company that designs, manufactures, and sells necklaces, medallions, bracelets, rings, earrings, and other luxury items

EDUCATION

Pryor Learning (PE)  **PRYOR**
Learning
Feb 2023

Provider of corporate training and upskilling to small and medium enterprises offering in-person and online training to millions of organizations and individuals