

ABOUT US

Trive Capital is a Dallas, Texas based private equity firm with over \$7 billion in regulatory assets under management. Trive focuses on investing equity and debt in what it sees as strategically viable middle-market companies with the potential for transformational upside through operational improvement. We seek to maximize returns through a hands-on partnership that calls for identifying and implementing value creation ideas in a collaborative partnership with management teams.

The Trive team is comprised of seasoned investment professionals who have been involved in over 100 middle-market transactions representing in excess of \$10 billion in revenue across Trive's targeted industry sectors and situations.

WHY TRIVE?

Excel in Complex Situations

Trive seeks opportunities in complex situations, including family-owned businesses, corporate carve-outs, and distressed transactions, in which speed and certainty to close may be a priority. The firm's professionals have considerable experience structuring, financing, and closing middle-market transactions in unique circumstances.

Value-Added Partner

The Trive professionals invest with an operational mindset. The team has extensive operational backgrounds and aims to serve as a collaborative partner and value-added resource to management teams. While every situation is different, the Trive team often takes an active role in developing and implementing the operational strategy. In addition, the firm has a large network of operators in a number of industries that can serve as a further source of guidance.

Avoid Excessive Risk Taking

Trive strives to create value in investments through developing and implementing a shared strategic vision on how to maximize business potential. In doing so, the firm builds value through time-tested operational best practices and prudent capital deployment without relying on excessive amounts of leverage or unnecessary business risk.

INVESTMENT CRITERIA

- Global Mandate
 - \$40 million - \$1.5 billion of revenues
 - Invest \$10 - \$300 million of equity and/or debt per platform
- Differentiated and diversified products or services
- Defensible market position with sustainable competitiveness
- Actionable near-term operational improvement opportunities

SITUATIONAL FOCUS

- Complex special situations in out-of-favor, but protected niches
- Under-resourced or in need of additional capital
- Corporate carve-outs or orphaned divisions
- Take privates of undersized public companies

INDUSTRY FOCUS

- Aerospace, Defense & Gov't Services
- Automotive & Aftermarket
- Building Products
- Business Services
- Chemicals
- Consumer Products
- Education
- Engineering, Construction & Infrastructure
- Energy
- Financial Services
- Restaurant, Food & Beverage
- Gaming
- General Industrial
- Healthcare
- Leisure & Entertainment
- Plastics & Packaging
- Real Estate
- Retail
- Technology, Media & Telecom
- Transportation & Logistics

INVESTMENT TEAM

Conner Searcy

Managing Partner
connersearcy@trivecapital.com

Chris Zugaro

Partner
chriszugaro@trivecapital.com

David Stinnett

Partner
davidstinnett@trivecapital.com

Blake Bonner

Partner
blakebonner@trivecapital.com

Shravan Thadani

Partner
shravanthadani@trivecapital.com

Brad Wiginton

Managing Director – Head of Business Development
bradwiginton@trivecapital.com

Jeff Leatherman

Business Development
jeffleatherman@trivecapital.com

Andrew Frank

Managing Director
andrewfrank@trivecapital.com

Tanner Cope

Managing Director
tannercope@trivecapital.com

Jared Reyes

Managing Director
jaredreyes@trivecapital.com

Eric Hsu

Managing Director
erichsu@trivecapital.com

Lavanya Mo

Vice President
lavanyamo@trivecapital.com

George Robinson

Vice President
geogerobinson@trivecapital.com

Hunter Todd

Vice President
huntertodd@trivecapital.com

Jay Vise

Vice President
jayvise@trivecapital.com

Caleb Peterson

Vice President
calebpeterson@trivecapital.com

Riya Patel

Vice President
riyapatel@trivecapital.com

Nick Erturkuner

Vice President
nickerturkuner@trivecapital.com

Walker Tiller

Vice President
walkertiller@trivecapital.com

Amy Xu

Vice President
amyxu@trivecapital.com

Carter Fine

Vice President
carterfine@trivecapital.com

Howard Armistead

Associate Vice President
howardarmistead@trivecapital.com

John Hamilton

Associate Vice President
johnhamilton@trivecapital.com

Connor Anderson


Associate Vice President
connoranderson@trivecapital.com


Katie Crepeau

Senior Associate – Business Development
katiecrepeau@trivecapital.com


TRIVE CAPITAL


AEROSPACE, DEFENSE & GOVERNMENT

Kittyhawk, Inc (PE) 
Dec 2022
Leading provider of Hot Isostatic Pressing services for a variety of industries

Forward Slope (PE) 
Nov 2022
Leading technology services company providing software and surveillance solutions to the defense industry


Systems Innovation Engineering LLC (SC) 
Feb 2022
A technology-driven defense services firm focused on improving industrial base resiliency

Karman Space & Defense (PE) 
Aug 2020
Designs and manufactures complex systems for the space, missile, interceptor and hypersonic markets


Field Aerospace (SC) 
Jul 2020
Specializes in aircraft integration, engineering, modification, and support services for government, aerospace, and defense customers

Vitesse Systems (PE) 
Dec 2018
Manufacturer of complex, high tolerance components for aircraft connectivity, specialty electronic and various defense applications


CONSUMER PRODUCTS & SERVICES

Cascade Services (PE) 
Aug 2022
HVAC, plumbing, and electrical service provider in the Southern United States

Thriving Brands (PE) 
June 2021
A consumer products company focused on the development and rejuvenation of consumer brands across the globe

SSW Advanced Technologies, LLC (PE) 
Apr 2018
Manufactures engineered steel and glass components for the food preservation, cooking and home comfort industries


RETAIL


FoundRae (SC) 
Jul 2023
Luxury jewelry company that designs, manufactures, and sells necklaces, medallions, bracelets, rings, earrings, and other luxury items


LEISURE & ENTERTAINMENT

Tenpin Entertainment Ltd (PE) 
Jan 2024
Premier bowling and family entertainment center operator with locations across the UK


RESTAURANT, FOOD & BEVERAGE


HTeaO (SC) 
Dec 2022
Multi-unit franchisor and operator of freestanding drive-thru concepts


ColdTrack (SC) 
Mar 2021
Provider of cold chain logistics services for e-commerce driven food and beverage brands

Rubicon Bakers (PE) 
Jul 2020
Innovative bakery that produces scratch-made goods for grocers nation-wide


TECHNOLOGY, MEDIA & TELECOM


Avatara (SC) 
Nov 2023
Avatara is a specialized service provider that offers an all-in-one solution for full IT outsourcing.

Clipper Media Holdings Inc (SC) 
Nov 2023
Provider of direct mail marketing and advertising solutions


Wilson Electronics (PE) 
May 2022
Technology-driven cellular connectivity solutions provider known for cellular repeaters with commercial, consumer and carrier applications


Terraboost Media (SC) 
Feb 2022
Operates a nationwide advertising network via hand sanitizer/wipes dispenser kiosks in pharmacies, supermarkets, home stores and other retail locations

EarthLink (PE) 
Dec 2018
Offers internet access, online back-up, managed web design, web hosting and various email services to residential and commercial customers throughout the United States


Streamland Media (PE) 
Aug 2018
Facility-based, tech-enabled business services firm that provides critical post-production services for leading episodic TV, feature film, interactive / gaming and other media studios


BUSINESS SERVICES


OWL Services (PE) 
Dec 2020
National supplier, installer and service provider of leading technology, electric vehicle charging and energy infrastructure solutions to convenience store, retail, fleet and QSR customers across North America

Veltris (PE) 
Mar 2023
Provider of next generation Artificial Intelligence ("AI"), Engineering R&D ("ER&D") and Digital Product Engineering Services ("PES") for a wide array of SMB and Fortune 500 clients.


HEALTHCARE

Empower Healthcare Solutions (PE) 
Feb 2022
Medicaid managed care organization serving behavioral health and intellectual & developmental disability beneficiaries in Arkansas


Valor Healthcare (PE) 
Sept 2020
Outsourced provider of primary care and mental health services to veterans across the United States

Choice Health at Home (SC) 
Jul 2020
Provider of home health, hospice and rehabilitation services to geriatric patients


GENERAL INDUSTRIAL

Venturi Supply (PE) 
Mar 2022
Distributor of industrial pipes, valves, fittings and engineered products to a variety of end markets

ENERGY


NCSG Crane & Heavy Haul (SS) 
Jul 2018
Provider of fully operated and maintained crane and heavy haul services

REAL ESTATE


NuBridge Commercial Lending LLC (PE) 
Aug 2020
Real estate lending platform focused on making first-lien, short-term bridge loans for commercial and multifamily properties across the United States

FINANCIAL SERVICES


Allcat Claims Service (PE) 
Dec 2021
Allcat is a leading tech-enabled provider of outsourced end-to-end claim solutions for insurance carriers across the United States

NCB Management Services Inc (PE) 
Aug 2021
Provider of consumer debt collection solutions and Accounts Receivable Management

EDUCATION

Pryor Learning (PE) 
Feb 2023
Provider of corporate training and upskilling to small and medium enterprises

AUTOMOTIVE & AFTERMARKET

Premium Guard Inc (SC) 
Dec 2021
Provider of branded and private label automotive aftermarket filtration products

EXITED



() Denotes Transaction Type: (PE) Private Equity, (SC) Structured Capital and (SS) Special Situations