

## ABOUT US

Trive Capital is a Dallas, Texas based private equity firm with over \$8 billion in regulatory assets under management. Trive focuses on investing equity and debt in what it sees as strategically viable middle-market companies with the potential for transformational upside through operational improvement. We seek to maximize returns through a hands-on partnership that calls for identifying and implementing value creation ideas in a collaborative partnership with management teams.

The Trive team is comprised of seasoned investment professionals who have been involved in over 250 middle-market transactions representing in excess of \$10 billion in revenue across Trive's targeted industry sectors and situations.

## WHY TRIVE?

### Excel in Complex Situations

Trive seeks opportunities in complex situations, including family-owned businesses, corporate carve-outs, and distressed transactions, in which speed and certainty to close may be a priority. The firm's professionals have considerable experience structuring, financing, and closing middle-market transactions in unique circumstances.

### Value-Added Partner

The Trive professionals invest with an operational mindset. The team has extensive operational backgrounds and aims to serve as a collaborative partner and value-added resource to management teams. While every situation is different, the Trive team often takes an active role in developing and implementing the operational strategy. In addition, the firm has a large network of operators in a number of industries that can serve as a further source of guidance.

### Avoid Excessive Risk Taking

Trive strives to create value in investments through developing and implementing a shared strategic vision on how to maximize business potential. In doing so, the firm builds value through time-tested operational best practices and prudent capital deployment without relying on excessive amounts of leverage or unnecessary business risk.

## INVESTMENT CRITERIA

- Global Mandate
  - \$40 million - \$1.5 billion of revenues
  - Invest \$10 - \$300 million of equity and/or debt per platform
- Differentiated and diversified product or services
- Defensible market position with sustainable competitiveness
- Actionable near-term operational improvement opportunities

## SITUATIONAL FOCUS

- Complex special situations in out-of-favor, but protected niches
- Under-resourced or in need of additional capital
- Corporate carve-outs or orphaned divisions
- Take privates of undersized public companies

## INDUSTRY FOCUS

- Aerospace, Defense & Gov't Services
- Automotive & Aftermarket
- Building Products
- Business Services
- Chemicals
- Consumer Products & Services
- Education
- Engineering, Construction & Infrastructure
- Energy
- Financial Services
- Restaurant, Food & Beverage
- Gaming
- General Industrial
- Healthcare
- Leisure & Entertainment
- Plastics & Packaging
- Real Estate
- Retail
- Technology, Media & Telecom
- Transportation & Logistics

## SENIOR INVESTMENT TEAM

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# TRIVE CAPITAL

## AEROSPACE, DEFENSE & GOVERNMENT

**Kittyhawk (PE)**  **KITTYHAWK**  
Dec 2022

Leading provider of Hot Isostatic Pressing services for a variety of industries

**Accelint (PE)**  **ACCELINT**  
Nov 2022

Leading technology services company providing software and surveillance

**Karman Space & Defense (NYSE:KRMN) (PE)**  **KARMAN**  
Aug 2020

Designs and manufactures complex systems for the space, missile, interceptor and hypersonic markets

**Field Aerospace (SC)**  **FIELD**  
AEROSPACE  
Jul 2020

Specializes in aircraft integration, engineering, modification, and support services for government, aerospace, and defense customers

**Vitesse Systems (PE)**  **V**  
Dec 2018

Manufacturer of complex, high tolerance components for aircraft connectivity, specialty electronic and various defense applications

## TECHNOLOGY, MEDIA & TELECOM

**Avatara (SC)**  **avotara**  
Nov 2023

Avatara is a specialized service provider that offers an all-in-one solution for full IT outsourcing.

**Clipper Media (SC)**  **valpak / Clipper**  
Nov 2023

Provider of direct mail marketing and advertising solutions

**Wilson Connectivity (PE)**  **WILSON**  
CONNECTIVITY  
May 2022

Technology-driven cellular connectivity solutions provider known for cellular repeaters with commercial, consumer and carrier applications

**Terraboost Media (SC)**  **terraboost**  
MEDIA  
Feb 2022

Operates a nationwide advertising network via hand sanitizer/wipes dispenser kiosks in pharmacies, supermarkets, home stores and other retail locations

**EarthLink (PE)**  **EarthLink**  
Dec 2018

Offers internet access, online back-up, managed web design, web hosting and email services to residential and commercial customers throughout the US

**Streamland Media (PE)**  **STREAMLAND**  
MEDIA  
Aug 2018

Facility-based, tech-enabled firm providing critical post-production services for episodic TV, feature film, interactive / gaming and other media studios

## AUTOMOTIVE & AFTERMARKET

**Premium Guard (SC)**  **PGI**  
Dec 2021

Provider of branded and private label automotive aftermarket filtration products

## EXITS



## BUSINESS SERVICES

**RPM Freight Services (PE)**  **RPM**  
May 2024

Technology-driven, asset-light transportation logistics and supply chain solutions provider with operations in 30+ countries across North America and Europe

**Veltris (PE)**  **VELTRIS**  
Mar 2023

Provider of next generation Artificial Intelligence ("AI"), Engineering R&D ("ER&D") and Digital Product Engineering Services ("PES") for a wide array of SMB and Fortune 500 clients.

**OWL Services (PE)**  **OWL**  
Dec 2020

National supplier, installer and service provider of leading technology, electric vehicle charging and energy infrastructure solutions to convenience store, retail, fleet and QSR customers across North America

## FINANCIAL SERVICES

**Claim Assist Solutions (PE)**  **CLAIM ASSIST**  
SOLUTIONS  
Dec 2021

Leading tech-enabled provider of outsourced end-to-end claim solutions for insurance carriers across the United States

**NCB Management Services (PE)**  **NCB**  
Management Services Incorporated  
Aug 2021

Provider of consumer debt collection solutions and Accounts Receivable Management

## CONSUMER PRODUCTS & SERVICES

**JF Fitness (SC)**  **CRUNCH**  
Jun 2024

Leading Crunch Fitness franchisee serving the Mid-Atlantic and Southeastern U.S. regions

**Cascade Services (PE)**  **CASCADE**  
SERVICES  
Aug 2022

HVAC, plumbing, and electrical service provider in the Southern United States


**Thriving Brands (PE)**  **Thriving Brands**  
Jun 2021

A consumer products company focused on the development and rejuvenation of consumer brands across the globe

**SSW (PE)**  **SSW**  
ADVANCED TECHNOLOGIES  
Apr 2018

Manufactures engineered steel and glass components for the food preservation, cooking and home comfort industries

## LEISURE & ENTERTAINMENT

**Tenpin Entertainment (PE)**  **tenpin**  
Jan 2024

Premier bowling and family entertainment center operator with locations across the UK

## RESTAURANT, FOOD & BEVERAGE

**HTeaO (SC)**  **HTeaO**  
Dec 2022

Multi-unit franchisor and operator of freestanding drive-thru concepts

**ColdTrack (SC)**  **C**  
Mar 2021

Provider of cold chain logistics services for e-commerce driven food and beverage brands

**Rubicon Bakers (PE)**  **RUBICON**  
BAKERS  
Jul 2020

Innovative bakery that produces scratch-made goods for grocers nation-wide

## HEALTHCARE

**Formula Wellness (PE)**  **F**  
Jul 2023


Formula Wellness is a leading provider of health, medical-based wellness, and aesthetics services with a focus on longevity science

**Empower Healthcare (SC)**  **empower**  
HEALTHCARE SOLUTIONS  
Feb 2022

Medicaid managed care organization serving behavioral health and intellectual & developmental disability beneficiaries in Arkansas

**Valor Healthcare (PE)**  **Valor**  
HEALTHCARE  
Sep 2020

Outsourced provider of primary care and mental health services to veterans across the United States

**Choice Health at Home (SC)**  **CHOICE**  
HEALTH AT HOME  
Jul 2020

Provider of home health, hospice and rehabilitation services to geriatric patients

## GENERAL INDUSTRIAL

**Venturi Supply (PE)**  **VENTURI**  
SUPPLY  
Mar 2022

Distributor of industrial pipes, valves, fittings and engineered products to a variety of end markets

## REAL ESTATE

**NuBridge Commercial Lending (PE)**  **NuBridge Commercial Lending**  
Aug 2020

Real estate lending platform focused on making first-lien, short-term bridge loans across the US

## RETAIL

**FoundRae (SC)**  **FOUNDRAE**  
Jul 2023

Luxury jewelry company that designs, manufactures, and sells necklaces, medallions, bracelets, rings, earrings, and other luxury items

## EDUCATION

**Pryor Learning (PE)**  **PRYOR**  
Learning  
Feb 2023

Provider of corporate training and upskilling to small and medium enterprises offering in-person and online training to millions of organizations and individuals